

Buylines



March 2008

of the Institute for Supply Management—St. Louis, Inc.

President's Message

Greetings ISM – St. Louis Members:

Last month's general meeting was challenging to ISM, yet the survey results yielded the highest satisfaction of all meetings this year.

Several email blasts and an article in Buylines had the RSVP address mistyped. Due to this error, many members RSVP'd yet were not counted. Due to this and other factors, Spazio's had to bring in more tables to accommodate our crowd. Due to expecting 40 people yet having over 60, wait staff was limited as well.

Additional problems arose when dinner started early. Due to all the confusion, the agenda had to be changed to accommodate the last minute challenges.

How did our members acknowledge our challenges? The survey results are clear. Our members thoroughly enjoyed the

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Nominating Committee

It is that time again when we seek members who may potentially become board members.

Marty Rutkovitz, Vice President, is appointed the Nominating Committee Chair, is seeking two or more members to assist developing a nominee list for our upcoming election for open board positions.

Open board positions are:

VICE PRESIDENT- Term July 1, 2008- June 30, 2008.

DIRECTOR OF FINANCE- Term July 1, 2008- June 30, 2009.

DIRECTOR OF EDUCATION- Term July 1, 2008 – June 30, 2009.

If interested, please contact us at ismstlouis@sbcglobal.net.



ISM – St. Louis Board Open Board Positions

VICE PRESIDENT

- Attends all meetings of the Board and is a voting member
- Performs duties of the President-elect in the absence of President-Elect
- Oversees the actions of the directors of marketing, membership and finance
- Update financial data and graphs annually for the 5 year plan.
- Keeps bylaws current
- Attends all committee meetings

DIRECTOR OF FINANCE

- Attend all meetings of the Board and is a voting member
- Oversees the financial records of the association and monitor budget to performance
- Prepare a budget for the year's operation of revenue and expenses
- Review methods and oversee the investment of excess funds

DIRECTOR OF EDUCATION

- Attends all meetings of the Board and is a voting member
- Conduct meetings to plan educational seminars
- Provide information to membership on testing and re-certification.
- Develop relations in local and private educational institutions
- Prepares articles for Buylines

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PRESIDENT

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presentation, atmosphere and rolled with the changes. It does not really matter what gets said first, second or third as long as members receive value from the meetings.

The survey also reminds us that our members are interested in pre-dinner topics. In February, we started the pre-dinner session program with Eugene Kattak, Covidien, who currently participates on the membership committee and is the previous director of membership. As a volunteer, Eugene is responsible for the career bank which adds value to our members and their member companies. At our March 26th meeting, Robert Bielicke of Nordyne and an ISM – St. Louis member will do a pre-dinner on Supply Chain Management.

Your opinions matter to us. Please continue to complete the surveys sent by Mark Graham, Express Scripts, who is a professional development volunteer.

ISM – St. Louis appreciates your comments and we want to use this feedback to provide better member value.

Using your comments, we are taking steps to ensure that the RSVP problem does not occur again. Additionally, work continues on getting interesting educational pre-dinner discussion topics. All this is possible due to the efforts of the volunteers listed in this article.

Regards,

Kim Butts, C.P.M.

President, ISM - St. Louis

Guess Who's Coming to Dinner in March

Date: Tuesday, March 25, 2008

Time: 5:30 p.m. Pre-Dinner Seminar:
6:15 p.m. program starts

Location: Spazio's Westport

Topic: IDENTITY THEFT AND
EMPLOYER LIABILITY

Speaker: Mr. Adell Smith

Mr. Smith is a Certified Identity Theft Risk Management Specialist. Mr. Smith has presented at St. Louis Minority Business Council, SCORE, and authored a number of articles including MBE magazine. He is also involved in many professional organizations including Society for Human Resource Management, Employee Benefits Association, Camdenton Chamber of Commerce, Arnold Chamber of Commerce, Creve Coeur-Olivette Chamber of Commerce, Hispanic Chamber of Commerce of Greater St. Louis, Hispanic Leaders Group, and The Institute for Fraud and Risk Management.

Please R.S.V.P. by March 21 to reserve your seat for this learning opportunity

E-mail: ismstl@sbcglobal.net **Phone:** (314) 646-7442



HATS OFF!!!

C.P.M. Certifications

ISM-St. Louis extends congratulations to members receiving their C.P.M. Certification.

Mr. Robert J. Bielecki, C.P.M., CPIM, CSCD
Project Manager-Supply Chain - Nordyne, Inc.

Mr. Joseph Deelo, C.P.M.
Material Manager - Nordyne, Inc.

Ms. Melissa L. Orlando, C.P.M.
Sourcing Manager - Express Scripts, Inc.

Ms. Sheri K. Wallis, C.P.M., A.P.P.
Corporate Purchasing Manager - Isle Of Capri Casinos, Inc.

Mr. Robert Jackson, C.P.M.
Network Director Contracts & Purchasing - SSM Healthcare



Please contact Rebecca D. Klutho at 314-525-9522 or ismstl@sbcglobal.net with news about yourself or your company.

Welcome New Members

ISM-St. Louis welcomes our recent new members. Thank you for your participation.

Diana L. Hill

**Director of Procurement
Metro – Transit**

Max S. Merz III

**Packaging Buyer
KV Pharmaceutical**

Gerald R. Ryckman, C.P.M.

**Supervisor, Supply Chain Ops.
Ameren Services Co.**

Cynthia Wessel

**Principal
Value-Based Solutions, LLC**

2008 ISM Conference - St. Louis

May 4-7, 2008

CONFERENCE UPDATE

Volunteer selections have been completed and the scheduling process has begun in earnest. Your participation and willingness to help us show the attendees what a great place they have come to is greatly appreciated. Continue to watch the website, newsletters, and emails for conference information as we draw nearer to the event.

I want to again recognize and thank the St. Louis General Conference Committee for their valuable time and efforts in working together to host this important and highly visible event:

Kim Butts, C.P.M., CPPB, City of Kirkwood; Services Chair

Debra Schaffer, Services Co-Chair

Dan Neskas, C.P.M., Wise Safety & Environmental; Services Co-Chair

Julie Wulff, C.P.M, Supplywise LLC; Program Chair

Dwayne Yount, C.P.M., Monsanto; Program Co-Chair

Jeanne Karasek, Express Scripts; Hospitality & Information Chair

Thank you,

Marty Rutkovitz

General Conference Chair

MEMBERSHIP COMMITTEE PROFILE By Norman A. Krumrey , C.P.M.

The Membership committee is a group that serves the ISM-St. Louis organization as a whole as well as its individual members.

Again we go to the ISM Policy manual to review the functions of the committee.

The Director of Membership is appointed by the President and confirmed by the Board. The Director of Membership recruits committee members from the general membership. In addition, provides guidance and direction to the members, to assure committee success and continuity from year to year.

Duties of the committee are;

- Recruits new members by membership drives
- Prepares the committee budget and monitors adherence
- Reviews all new member applications
- Recommends applicants to the Board for approval as members
- Greets all members at the general meetings

- Introduces the new members at the general meetings
- Maintains an accurate roster with ISM National Headquarters
- Coordinates the Roster with the Website manager for use by members
- Prepares changes and updates to the job bank on the Website.
- Authors informative articles on membership activities for ISM BuyLines.

All members recognize the important job of the Membership committee.

They understand that the ISM organization values the members time by helping the committees to be efficient as possible.

Are you ready to help ISM-St. Louis by volunteering for the Membership Committee?

Dwayne Yount, C.P.M. is the chairman and can be reached at Monsanto at 314-694-2047. He will be glad to hear from you.

VOLUNTEER OF THE MONTH

DEB SCHAFFER

Congratulations to Deb Shaffer, who was chosen **VOLUNTEER OF THE MONTH** for the month of January. Deb was instrumental in securing our affiliate's CPSM pilot testing with ISM and the CPSM study sessions. Through Deb's hard work, over 20 members are participating in the pilot testing.

Working on A.P.P. or C.P.M. Re-Certification?

By Julie Wulff, C.P.M.

Did you know that ISM also awards continuing education hours for programs, seminars, and conferences not directly sponsored by ISM? To be eligible for ISM continuing education hours, each program, seminar, conference or workshop should be related to purchasing, materials management, supply management, or "business" related (i.e., accounting, management, marketing, computers, economics, law, engineering, traffic management, communications, finance, statistics, behavioral sciences, etc.)

For more information, see www.ism.ws/Certification/CEHDocumentation.cfm



Current Career Bank Postings

Position	Date Posted	Industry	Location	Posted by
Sr Procurement Specialist	Feb-08	Lifesciences	St. Louis, MO	Sigma-Aldrich
Sr Purchasing Agent/Supervisor	Jan-08	Healthcare	Hazelwood, MO	Covidien
Mgr IT Procurement	Jan-08	Communications	Arkansas	Millennium Search
Pharmaceutical Sourcing Mgr	Jan-08	Pharmaceuticals	Michigan	Prime Recruiting Solutions
Purchaser	Jan-08	Industrial Conveyors	St. Louis, MO	Midwest Industrial Rubber
Supplier Account Manager	Dec-07	HVAC Manufacturer	O'Fallon, MO	NORDYNE
Buyer	Dec-07	Health Services	St. Louis, MO	Magellan Health Services, Inc.
Sourcing Manager	Dec-07	Healthcare Services	St. Louis, MO	Express Scripts

For detail on the above postings, go to www.ismstlouis.org!

To post opportunities onto the ISM-St. Louis website, please complete the Career Bank Form and submit to Eugene Kattak, C.P.M. - ISM-St. Louis Career Bank Facilitator: eugene.kattak@covidien.com

MEMBER COMPANIES

We list Member Companies web sites address on the ISM-St. Louis web site under St Louis Companies. If you do not want your company listed, please send an e-mail to Marketing@ismstlouis.org.

BEST PRACTICES IN SUPPLIER ENABLEMENT

March 13, 2008 -

2:00 pm Eastern,
11:00 am Pacific

*For full information and to
register, go to:*

<http://www.ism.ws/Go/?page=397>

*This Web Seminar qualifies for
one CEH credit at ISM*

CORRECTION:

An article in the February Buylines stated that on April 22, 2008, Cindy Wessel presents "Purchasing Performance Measures". The article stated that on April 22, 2008, the speaker would be Joan Robinson-Berry. The article was inaccurate and should have read: April 22, 2008, Spazio's at Westport, Speaker/Topic to be announced.

REMEMBER:

Please keep your company name, address, phone number and e-mail address current with ISM-St. Louis. Our *Buylines* newsletter, e-mail messages and other communications go direct to your e-mail. Without correct e-mail, you will miss information on organization activities.

Please visit our Web site at www.ismstlouis.org to look up your member information or simply e-mail us with any corrections at ismstl@sbcglobal.net.

CPSM and C.P.M Conference Exam Special

Testing takes place for both the new CPSM and the C.P.M at the 93rd Annual International Supply Management Conference in St. Louis. C.P.M. testing is Saturday, May 3, 2008 and CPSM testing is Wednesday, May 7, 2008.

When you register for the entire Conference or a 2- or 3-day pre-conference seminar, you may take up to two exams at a significantly reduced rate. Registration for testing and the Conference are available online at www.ism.ws or call ISM Customer Service at 800/888-6276 or 480/752-6276, extension 401.

Calling all C.P.M.s with a Bachelor's Degree! Debut of CPSSM Bridge Exam

If you are a current C.P.M with a bachelor's degree (see ISM Web site for details) and 3 years of applicable experience, you have a distinct advantage to getting your CPSM. You only have to take a single Bridge Exam instead of three exams.

The CPSM Bridge Exam is offered for the first time at ISM's 93rd Annual International Supply Management Conference in St. Louis. It is a single exam covering contemporary content and material not covered in the current C.P.M. The Bridge Exam will be held on Wednesday, May 7, 2008.

Don't forget if you register for the entire Conference or a 2- or 3-day pre-conference seminar, you may take up to two exams at a significantly reduced rate. Registration for testing and the Conference are available online at www.ism.ws or call ISM Customer Service at 800/888-752-6276 or 480/752-6276, extension 401.

CPSM Work Experience Requirement

Effective with the January 10, 2008 ISM Board of Directors meeting, the CPSM work experience requirement is now three years. Experience must be full-time supply management at a professional level — non-clerical, non-support.

ISM Events Calendar - March-April, 2008

Month Date	Event	Time	Location
March 1	Early Registration Deadline for the 93rd ISM Annual Conference in St. Louis		
March 3	Manufacturing ISM Report on Business available		
March 5	Non Manufacturing ISM Report on Business available		
March 8	CPM REVIEW Module 4 MANAGEMENT	8 a.m.- 4 p.m.	Spazio's Westport 12031 Lackland Rd.
March 9	Daylight Savings Time Begins		
March 11	ISM Board Meeting	5:30 p.m.	Alandale's 105 E. Jefferson, Kirkwood
March 25	Pre-dinner Meeting - Supply Chain Management: Speaker Bob Bielecki General Meeting - IDENTITY THEFT Legislation: Speaker: Adell Smith	5:30 p.m. 6:15 p.m.	Spazio's Westport 12031 Lackland Rd.
April 1	Manufacturing ISM Report on Business available		
April 3	Non Manufacturing ISM Report on Business available		
April 8	ISM Board Meeting	5:30 p.m.	Alandale's 105 E. Jefferson, Kirkwood
April 18	Late registration begins for the 93rd ISM annual Conference St. Louis		
April 22	General Meeting - Joint Meeting SLMBC - tba	5:30 p.m.	Spazio's Westport 12031 Lackland Rd.
April 23	Administrative Professional's Day		

UPCOMING ISM SEMINARS

ISM offers a variety of seminars throughout the year. For seminar details, please call the ISM Customer Service Department at 800/888-6276 or 480/752-6276, extension 401, or visit the ISM Web site at www.ism.ws and select Education — Seminars, Conferences, then Seminars and then [ISM Seminar Catalog](#).

OFFICERS AND DIRECTORS

July 2007 - June 2008

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Buylines

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