

# Buylines



April 2007

of the Institute for Supply Management-St. Louis, Inc.

## What You Missed In February – Supplier Diversity

By Gary Bogener, Diagraph

ISM-St. Louis held its annual joint meeting with the St. Louis Minority Business Council on February 27. The special speaker for the educational event was Ralph G. Moore, CPA and president of Ralph G. Moore & Associates.

Moore has been in the minority business development arena since 1974 and started his firm in 1979. Ralph G. Moore & Associates is based in Chicago and works with corporate clients to develop supplier diversity programs. These services include: program strategy and development, workshops and seminars, senior management orientations, strategic planning, program assessment, supplier development and training and benchmarking.

Supplier diversity, as described by Moore, is the process of integrating diverse suppliers into the execution of corporate strategy.

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## Guess Who's Coming to Dinner?

By Don Sante, Director Of Education

**Date:** April 24, 2007

**Time:** 5:30 p.m. networking/pre-dinner event  
6:15 p.m. program starts

**Location:** Spazio's Restaurant, Comfort Inn Hotel at Lackland and Craig

**Topic:** Managing Risk - Procurement's Responsibilities

**Speaker:** Ken Hayslette, C.P.M., CPCPM, CPPO



When you hear the term "Risk Management," do issues of liability, auto accidents, slip and falls, and insurance policies usually come to mind? However, have you considered that most of the work in the procurement and contracts functions is "risk management?"

No matter what your level of procurement or contract negotiations, you won't want to miss April's general meeting. Ken Hayslette, CEO of Hayslette & Associates, will address us on "Managing Risk - Procurement's Responsibilities."

### Pre-Dinner Events

Before the main program begins, you will have your choice of two pre-dinner educational events in April. Rita K. Hutson will show us ways to "Impact Your Savings in Telecom Services." Tony Noe, of Monsanto, will address an advanced topic of "Inventory Accuracy."

Take advantage of these great opportunities to expand your knowledge. Please R.S.V.P. by April 21 to reserve your seat for these learning opportunities:

**Phone: (314) 646-7442**

**E-mail: [ismstl@sbcglobal.net](mailto:ismstl@sbcglobal.net)**

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## SUPPLIER DIVERSITY

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Implementing a strong supplier diversity program will, according to Moore, strengthen the supply chain, enhance market penetration and augments a company's commitment to community and diversity.

Throughout Moore's presentation, he cited examples of minority and women-owned corporations that had become global players, including World Wide Technologies in St. Louis, which has annual revenues in excess of \$2 billion and employs over 1,000 people. Minority Business Enterprises (MBEs) such as World Wide Technology, said Moore, shatters the myth that MBEs do not have the scalability to service multi-contracts and major corporations.

Supply chain management professionals can and should, said Moore, assume the role of supplier diversity champion within each organization. From leading discussions with executive management to mentoring and empowering staff, supply chain professionals can facilitate alliances and integrate MBEs into their strategic sourcing process.

Two common ways MBEs are introduced into a corporation's strategy include:

1. **Considering MBEs for significant outsourcing contracts;**
2. **Considering sourcing MBEs when looking to replace troubled incumbent suppliers.**

Also, important, said Moore, is to support the St. Louis Minority Business Council and utilize its resources.

The St. Louis Minority Busi-

ness Council (SLMBC) has been in existence for 33 years. The SLMBC provides "ongoing growth opportunities, financial support, and training and educa-

tion for its corporate members and for Minority Business Enterprises (MBEs.)" To learn more about SLMBC, visit the organization's Web site at: [www.slmbc.org](http://www.slmbc.org).

## Proposed Slate Of Board Members

ISM-St. Louis, Inc. is proud to announce our slate for the 2007/2008 Board of Directors:

**President: Kimberly Butts**, Director of Purchasing, City of Kirkwood

**President-Elect: Julie Wulff**, Principal Consultant, Supplywise LLC

**Vice-President: Marty Rutkovitz**, Strategic Sourcing Manager, Monsanto

**Director of Finance: Ardith Angelbeck**, Purchasing Agent, Correctional Medical Services

**Director of Education: Don Sante**, Product Manager, Tubular Steel Inc.

**Director of Marketing: Rebecca Klutho**, Strategic Sourcing Manager, MetLife

**Director of Membership: Dwayne Yount**, IT Strategic Sourcing Manager, Monsanto

**Director of Professional Development: Tony Noe**, Strategic Sourcing Leader, Crane Merchandising Systems

**Secretary: Pat Greathouse**, Assistant Purchasing Manager, Sunnen Products

Elections will be held at the general meeting on April 24, 2007 at Spazio's, Comfort Inn at Lackland and Craig. Please plan to attend.

## HATS OFF!!!

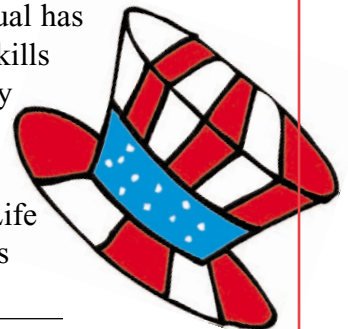
### Certified Purchasing Manager (C.P.M.) Certification

Congratulations to Julie Wulff, C.P.M., consultant, Supplywise LLC for achieving Certified Purchasing Manager (C.P.M.) Certification. The C.P.M. designation indicates that an individual has developed knowledge in other areas, including skills like data analysis and negotiation. Julie currently serves as vice president of ISM-St. Louis.

### Lifetime A.P.P. Certification

Congratulations to Rebecca Klutho, A.P.P., MetLife strategic sourcing manager, in St. Louis. She has obtained her lifetime A.P.P. Certification.

Please contact Susan Vollmer at 636-349-7387 or [susan\\_vollmer@unigroupinc.com](mailto:susan_vollmer@unigroupinc.com) with news about yourself or your company.



# Welcome New Members

ISM-St. Louis welcomes our recent new members. Thank you for your participation.

## Heather L. Broad

Express-Scripts, Inc.  
Maryland Heights, MO

## Paul T. McCarthy

Westar Aerospace & Defense Grp.  
St. Charles, MO

## Derrick C. Smalling

Bunge, Inc.  
St. Louis, MO

## Nancy A. Deak

Air Products & Chemicals  
St. Louis, MO

## Randall C. Shucart

ICL Performance Products  
St. Louis, MO

## Sheri K. Wallis

Isle Of Capri Casinos, Inc.  
St. Louis, MO

## Thomas K. Quinlan

Isle Of Capri Casinos, Inc.  
St. Louis, MO

## Michael B. Sisk

Express-Scripts, Inc.  
Maryland Heights, MO

## Travis Tilton

Critical Sourcing  
Trenton, IL

# New URL — [ismstlouis.org](http://ismstlouis.org)

To reflect the new name of our affiliate, we have a new Web site address, [ismstlouis.org](http://ismstlouis.org). The site has not been re-designed, but we have done a few updates.

Many thanks to Mark Bean of Carr Lane Manufacturing and a member of the marketing committee for his suggestion to add to the Web site, a list of all of the company and organization URLs which reflect our current St. Louis membership.

Please review the current list and see if the Web address we have for your company / organization is the one you want shown. Some companies have multiple Web sites. For consistency, let's show just one URL per organization / company. If you prefer to have another Web site listed or need any change, contact Susan Vollmer, marketing director, at [susan\\_vollmer@unigroupinc.com](mailto:susan_vollmer@unigroupinc.com).

## St. Louis Chapter Member Companies and Their URLs

ABB Inc.

<http://www.abb.com>

Abengoa Bioenergy

<http://www.abengoabioenergy.com>

Aesculap, Inc.

<http://www.aesculapusa.com>

Affinia Brake Parts Inc.

<http://www.affiniagroup.com>

Air Products & Chemicals

<http://www.airproducts.com>

Airgas Mid-America

<http://www.airgas.com>

Alcotek

<http://www.intox.com>

Allied Healthcare Products, Inc.

<http://www.alliedhpi.com>

Ameren

<http://www.ameren.com>

American Power Conversion

<http://www.apcc.com>

American Water

<http://www.amwater.com>

Amerinet

<http://www.amerinet-gpo.com>

Anheuser Busch

<http://www.anheuser-busch.com>

Applied Food Biotechnology

<http://www.afbinternational.com>

Armstrong Teasdale LLP

<http://www.armstrongteasdale.com>

ASF-Keystone Inc.

<http://www.asfglobal.com>

AT&T Services, Inc.

<http://www.att.com>

Barnes Jewish Hospital

<http://www.bjc.org>

Battenfeld Technologies Inc.

<http://www.battenfeldtechnologies.com>

Bausch & Lomb

<http://www.bausch.com>

Biomerieux, Inc.

<http://www.biomerieux.com>

Boeing

<http://www.boeing.com>

Brasch Mfg. Co.

<http://www.braschmfg.com>

Brewer Science, Inc.

<http://www.brewerscience.com>

Briggs & Stratton

<http://www.basco.com>

Brown Shoe, Inc.

<http://www.brownsheo.com>

Bull Moose Tube Company

<http://www.bullmoosetube.com>

Bunge North America, Inc.

<http://www.bungenorthamerica.com>

Cardinal Building Materials, Inc.

<http://www.cardinal-building.com>

Carr Lane Manufacturing

<http://www.carrlane.com>

Cauttrell Enterprises Inc.

<http://www.cauttrellenterprises.com>

Centocor Biologics LLC

<http://www.centocor.com>

Central Missouri State University

<http://www.cmsu.edu>

Centrifugal & Mechanical Ind.

<http://www.cmi-centrifuges.com>

Cerro Flow Products, Inc.

<http://www.cerroflow.com>

City Of East St. Louis

<http://www.eslbec.org>

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## St. Louis Chapter Member Companies and Their URLs *Continued from page 3*

City Of Kirkwood <a href="http://www.ci.kirkwood.mo.us">http://www.ci.kirkwood.mo.us</a>	FASTechnology Group <a href="http://www.fastechgroup.com">http://www.fastechgroup.com</a>	Lincoln Industrial <a href="http://www.lincolnindustrial.com">http://www.lincolnindustrial.com</a>	Nortek Inc. <a href="http://www.nortek-inc.com">http://www.nortek-inc.com</a>
Code 3, Inc. <a href="http://www.code3pse.com">http://www.code3pse.com</a>	Federal Mogul Corp. <a href="http://www.federalmogul.com">http://www.federalmogul.com</a>	LMC Industries <a href="http://www.lmcindustries.com">http://www.lmcindustries.com</a>	Olin Corporation <a href="http://www.olin.com">http://www.olin.com</a>
Commerce Bank <a href="http://www.commercebank.com">http://www.commercebank.com</a>	Fleischmann's Yeast <a href="http://www.fleischmannsyeast.com">http://www.fleischmannsyeast.com</a>	LMI Aerospace <a href="http://www.lmiaerospace.com">http://www.lmiaerospace.com</a>	Osborn & Barr Communications <a href="http://www.osborn-barr.com">http://www.osborn-barr.com</a>
Continental Cement Co., Inc. <a href="http://www.continentalcement.com">http://www.continentalcement.com</a>	Fred Weber, Inc. <a href="http://www.fredweberinc.com">http://www.fredweberinc.com</a>	Lutheran Church - Missouri Synod <a href="http://www.lcms.org">http://www.lcms.org</a>	Owens-Illinois (O-I) <a href="http://www.o-i.com">http://www.o-i.com</a>
Continental General Tire <a href="http://www.generaltire.com">http://www.generaltire.com</a>	FTI Abritech, Inc. <a href="http://www.fabritech.cc">http://www.fabritech.cc</a>	Magellan Health Services, Inc. <a href="http://www.magellanhealth.com">http://www.magellanhealth.com</a>	Pattonville School District <a href="http://www.psd3.org">http://www.psd3.org</a>
Control Devices, Inc. <a href="http://www.cdivalve.com">http://www.cdivalve.com</a>	Gardner Denver <a href="http://www.gardnerdenver.com">http://www.gardnerdenver.com</a>	Magnesium Elektron N. America, Inc. <a href="http://www.melmagnesium.com">http://www.melmagnesium.com</a>	P. D. George Company <a href="http://www.pdgeorge.com">http://www.pdgeorge.com</a>
Cooper B-Line <a href="http://www.cooperbline.com">http://www.cooperbline.com</a>	GDx Automotive <a href="http://www.gdxautomotive.com">http://www.gdxautomotive.com</a>	Mallinckrodt, Inc. <a href="http://www.mallinckrodt.com">http://www.mallinckrodt.com</a>	Peabody Energy <a href="http://www.peabodyenergy.com">http://www.peabodyenergy.com</a>
Cope Plastics, Inc. <a href="http://www.copeplastics.com">http://www.copeplastics.com</a>	General Dynamics <a href="http://www.generaldynamics.com">http://www.generaldynamics.com</a>	Mastercard International <a href="http://www.mastercard.com">http://www.mastercard.com</a>	Pfizer, Inc. <a href="http://www.pfizer.com">http://www.pfizer.com</a>
Crane Merchandising System <a href="http://www.cranems.com">http://www.cranems.com</a>	Glaxo Smith Kline <a href="http://www.gsk.com">http://www.gsk.com</a>	MECS, Inc. <a href="http://www.mecsglobal.com">http://www.mecsglobal.com</a>	Principia College Bookstore <a href="http://www.prin.edu">http://www.prin.edu</a>
Crane Valve North America <a href="http://www.cranevalve.com">http://www.cranevalve.com</a>	Graybar Electric <a href="http://www.graybar.com">http://www.graybar.com</a>	Medart Inc. <a href="http://www.medartinc.com">http://www.medartinc.com</a>	Ralston Foods <a href="http://www.ralcorp.com">http://www.ralcorp.com</a>
Critical Sourcing <a href="http://www.criticalsourcing.com">http://www.criticalsourcing.com</a>	Grossman Iron & Steel Co. <a href="http://www.grossmaniron.com">http://www.grossmaniron.com</a>	MEMC Electronic Materials <a href="http://www.memc.com">http://www.memc.com</a>	REIS Environmental <a href="http://www.reisenv.com">http://www.reisenv.com</a>
Crown C Supply <a href="http://www.crowncsupply.com">http://www.crowncsupply.com</a>	G.S. Robins & Company <a href="http://www.gsrobins.com">http://www.gsrobins.com</a>	Meridian Medical Technologies <a href="http://www.meridianmeds.com">http://www.meridianmeds.com</a>	Reuters America <a href="http://www.reuters.com">http://www.reuters.com</a>
Data2 Corp. <a href="http://www.data2.com">http://www.data2.com</a>	HDIS, Inc. <a href="http://www.hdis.com">http://www.hdis.com</a>	MetLife <a href="http://www.metlife.com">http://www.metlife.com</a>	Rich Dairy Products <a href="http://www.richdairy.com">http://www.richdairy.com</a>
Des Peres Hospital <a href="http://www.tenethealth.com">http://www.tenethealth.com</a>	Home Depot Direct <a href="http://www.homedepot.com">http://www.homedepot.com</a>	Metro - Transit <a href="http://www.metrostlouis.org">http://www.metrostlouis.org</a>	RM Coco <a href="http://www.rmccoco.com">http://www.rmccoco.com</a>
Diagraph Corporation <a href="http://www.diagraph.com">http://www.diagraph.com</a>	Hussmann Refrigeration <a href="http://www.hussmann.com">http://www.hussmann.com</a>	Metro St. Louis Sewer District <a href="http://www.stlmsd.com">http://www.stlmsd.com</a>	Rockwood School District <a href="http://www.rockwood.k12.mo.us">http://www.rockwood.k12.mo.us</a>
Distribution Control Systems, Inc. <a href="http://www.twacs.com">http://www.twacs.com</a>	Hydromat <a href="http://www.hydromat.com">http://www.hydromat.com</a>	Miami University <a href="http://www.muohio.edu">http://www.muohio.edu</a>	Saint Louis University <a href="http://www.slu.edu">http://www.slu.edu</a>
DRS Sustainment Systems Inc. <a href="http://www.easistl.com">http://www.easistl.com</a>	ICL Performance Products <a href="http://www.icl-pplp.com">http://www.icl-pplp.com</a>	MKT Manufacturing Inc. <a href="http://www.mktpileman.com">http://www.mktpileman.com</a>	Sara Lee Bakery Group <a href="http://www.saralee.com">http://www.saralee.com</a>
DRS Systems & Electronics Inc. <a href="http://www.seisil.com">http://www.seisil.com</a>	Isle of Capri Casinos, Inc. <a href="http://www.islecorp.com">http://www.islecorp.com</a>	Modern Screw Products <a href="http://www.sharpscrewproducts.com">http://www.sharpscrewproducts.com</a>	Savvis Communications <a href="http://www.savvis.net/corp">http://www.savvis.net/corp</a>
Duke Mfg. <a href="http://www.dukemfg.com">http://www.dukemfg.com</a>	International Food Products <a href="http://www.ifpc.com">http://www.ifpc.com</a>	Monsanto <a href="http://www.monsanto.com">http://www.monsanto.com</a>	SBC <a href="http://www.sbc.com">http://www.sbc.com</a>
Edward Jones <a href="http://www.edwardjones.com">http://www.edwardjones.com</a>	Interstate Supply Company <a href="http://www.interstatesupplyco.com">http://www.interstatesupplyco.com</a>	Mullen Industries, Inc. <a href="http://www.mullenindustries.com">http://www.mullenindustries.com</a>	Sensient Colors, Inc. <a href="http://www.sensient-tech.com">http://www.sensient-tech.com</a>
Emerson <a href="http://www.gotoemerson.com">http://www.gotoemerson.com</a>	Intier Automotive <a href="http://www.intier.com">http://www.intier.com</a>	Natoli Engineering Co. <a href="http://www.natoli.com">http://www.natoli.com</a>	Sequa Corporation <a href="http://www.precoat.com">http://www.precoat.com</a>
Enterprise Rent-A-Car <a href="http://www.erac.com">http://www.erac.com</a>	Isle Of Capri Casinos, Inc. <a href="http://www.islecorp.com">http://www.islecorp.com</a>	Nestlé Purina PetCare Company <a href="http://www.purina.com">http://www.purina.com</a>	Sigma Aldrich Corp. <a href="http://www.sial.com">http://www.sial.com</a>
Essex Cryogenics Of Mo., Inc. <a href="http://www.essexind.com">http://www.essexind.com</a>	John Volpi & Co., Inc. <a href="http://www.volpifoods.com">http://www.volpifoods.com</a>	Nooter/Eriksen <a href="http://www.ne.com">http://www.ne.com</a>	Solutia, Inc. <a href="http://www.solutia.com">http://www.solutia.com</a>
Eveready Battery Company <a href="http://www.energizer.com">http://www.energizer.com</a>	Kraft Foods Global <a href="http://www.kraft.com">http://www.kraft.com</a>	Noranda Aluminum, Inc. <a href="http://www.norandaaluminum.com">http://www.norandaaluminum.com</a>	Southeast Missouri State Univ. <a href="http://www.semo.edu">http://www.semo.edu</a>
Express Scripts Inc. <a href="http://www.express-scripts.com">http://www.express-scripts.com</a>	KY Pharmaceutical <a href="http://www.kvph.com">http://www.kvph.com</a>	Nordyne <a href="http://www.nordyne.com">http://www.nordyne.com</a>	Southern Illinois University <a href="http://www.siu.edu">http://www.siu.edu</a>

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# APRIL SEMINAR: The Procurement Professional As The “Real” Risk Manager

**DATE:** April 25, 2007  
**TIME:** 8:30 a.m. to 4:30 p.m.  
**LOCATION:** Spazio’s Restaurant near Westport  
**TOPIC:** The Procurement Professional as the “Real” Risk Manager  
**FACILITATOR:** Kenneth D. Hayslette, C.P.M., CPCM, and CPPO



Professional procurement is about managing the risk for your company when it comes to procuring goods and services which allow the organization to fulfill its objectives. What are some of the risks that a procurement professional must constantly consider as we perform our roles? How can we ascertain the levels of risk and then what can we do to mitigate them? What are the financial impacts if these risk factors are not managed? Every investment in procurement risk management pays a significant dividend. How can we measure the investments and the returns? What can we do to achieve a higher ROI?

This workshop explores the concept of “risk management” from inception until the client’s need is satisfied. It will explore the multitude of procurement risks beyond just price and delivery and will focus on the six primary types of risk that procurement should consider, and usually does on an informal basis, during each procurement activity. We will look at each of the risk factors and determine some steps take to minimize the impacts upon the procurement action and ultimately

upon our clients and our organization. While the issues of insurance and liability will be discussed as part of the total concept, those concepts will be secondary to the other risks.

**Format:** The learning facilitator will use limited lecture, case studies, and problem solving scenarios to accomplish the learning objectives. The participants will work individually and in small groups to actually develop risk assessment and management plans based on real scenarios.

**Prerequisites:** Participants should have at least a basic understanding of procurement and contracting processes.

**About our speaker:** Kenneth D. Hayslette, CPPO, C.P.M., CPCM, is a trainer, speaker, writer and consultant, specializing in personal achievement, ethics, procurement, contracting, and communications. His background includes serving as the operations manager for a mid-sized electronics firm specializing in the development and maintenance of specialized consumer and industrial video and automation technologies. Subsequently he worked for Volusia County, Florida for 17 years

working his way up from buyer, purchasing agent, purchasing systems coordinator, to the purchasing director. He also served as the procurement services director for Lake County, Florida, for over three years. He now serves as CEO of Hayslette & Associates, a training and consulting organization.

During his career in public service Kenneth has been responsible for the centralized procurement of commodities, services, and construction for two county governments including procurements for diverse stakeholders. He has also been responsible for Disadvantaged, Minority, Women Business Enterprise (D/M/WBE) programs overseeing county, state, and federal projects and grants.

As an adjunct professor at the University of Central Florida, he taught operations and quality management at undergraduate and graduate levels. He is a guest lecturer at other colleges and universities.

He is a Certified Public Purchasing Officer (CPPO), a lifetime Certified Purchasing Manager (C.P.M.), and a Certified Professional Contracts Manager (CPCM). He holds a master’s degree in operations management.

**Reservation Form on Page 6**

## St. Louis Chapter Member Companies and Their URLs

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Spartan Light Metal Products  
<http://www.spartanlmp.com>

SSM Healthcare  
<http://www.ssmhc.com>

St. Louis ConnectCare  
<http://stlconnectcare.org>

St. Louis Minority Business Council  
<http://www.slmhc.org>

St. Louis Post Dispatch  
<http://www.post-dispatch.com>

St. Louis Zoo  
<http://www.stlzoo.org>

Star Manufacturing Inc.  
<http://www.star-mfg.com>

Steris Corporation  
<http://www.steris.com>

Sun Chemical Corporation  
<http://www.sunchemical.com>

Sunnen Products  
<http://www.sunnen.co.uk>

Talx Corporation  
<http://www.talx.com>

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# SUPPLY MANAGER OF THE YEAR AWARD

ISM-St. Louis is a local professional organization of supply professionals with over 360 members. Our members are comprised of buyers, senior buyers, purchasing specialists, managers, procurement coordinators, materials managers, logistic managers, directors and vice presidents.

Every year, ISM-St. Louis selects an individual to receive the St. Louis Supply Manager of the Year Award. The purpose of this prestigious award is to recognize a special individual who contributes significantly to the advancement of the supply profession through ISM-St. Louis.

This award will go to the individual who is devoted to enhancing the knowledge, reputation and networking opportunities for our members.

Kim Butts, Norm Krumrey and Rebecca Klutho are on the nominating committee this year.

The committee is soliciting nominations from our members. If you would like to nominate a supply professional, please e-mail Kim Butts, at [buttskr@kirkwoodmo.org](mailto:buttskr@kirkwoodmo.org). Nominating information and forms will also be distributed at the next general meeting.

We are excited about this award. It will be presented at our May meeting.

Please participate by nominating deserving professionals.

## PAST SUPPLY MANAGER OF THE YEAR RECIPIENTS ARE:

2006 Kim Butts, C.P.M., CPPB	2003 Jim Schmitz, A.P.P., C.P.M.
2005 Kay Givens, C.P.M.	2002 Tom Stretch
2004 Carla Russo, C.P.M.	2001 Joel Thomas

## The "Real" Risk Manager Seminar

Mail/Fax/E-mail  
reservations to:  
**ISM-St. Louis**  
P.O. Box 31673  
Des Peres, MO 63131-9998  
**Phone:** 314-646-7442  
**Fax:** 314-646-7442  
**Email:**  
[ismstl@sbcglobal.net](mailto:ismstl@sbcglobal.net)

**Reservation Deadline:**  
**April 18, 2007**

(Please complete, and keep this  
registration page as your receipt.)

Name of attendee

E-mail

Company

Mailing Address

City/State/Zip

Phone

Fax

Method of Payment:

Check  Visa/MasterCard  American Express

Credit Card #

Exp. Date

Signature

### Please check one:

- Regular/associate  
Member price \$225
- Non-member  
reservation including  
one-year membership  
\$395
- Non-member  
reservation \$325

**Price includes all  
materials, continental  
breakfast, two coffee  
breaks and lunch.**

## ISM Events Calendar – April-May 2007

Month	Date	Event (* denotes included in dues)	Time	Location	Contact
April	12	C.P.M. Orientation Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
April	16	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
April	19	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
April	23	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
April	24*	Dinner Meeting - Ken Hayslette, C.P.M., CPCM, CPPO Managing Risk - Procurements Responsibilities	5:30 p.m. Networking 6:15 p.m. Program	Spazio's, Comfort Inn, Westport	
April	25	April Seminar - Ken Hayslette, C.P.M., CPCM, CPPO The Procurement Professional as the "Real" Risk Manager	8:30 a.m. to 4:30 p.m.	Spazio's, Comfort Inn, Westport	
April	26	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
April	30	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
May	3	C.P.M. Review Session	6 p.m. to 9 p.m.	Tyco Healthcare	Jim Schmitz, C.P.M., A.P.P.
May	22*	Dinner Meeting - Joe Walden, CFPI, Supply Chain Security	5:30 p.m. Networking 6:15 p.m. Program	Sheraton Clayton	Marty Rutkovitz

\* Included in dues.

## Economic Outlook

For the most current information on the economic outlook, please refer to this site  
<http://www.outlook-economic.org>.

This information is provided courtesy of Creighton University, located in Omaha, Nebraska.

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### St. Louis Chapter Member Companies and Their URLs

*Continued from page 6*

Tecumseh

<http://www.tecumseh.com>

Tubular Steel Inc.

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Tyco Healthcare

<http://www.tycohealthcare.com>

U.S. Silica

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University Of Missouri, Columbia

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U.S. Bancorp

<http://www.usbank.com>

Vi-Jon Labs, Inc.

<http://www.vijon.com>

Wagner Alarm Service

<http://www.coinco.com>

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<http://www.walsh-assoc.com>

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